Personalised discretionary portfolio management: the tailor-made solution for your investments

Your needs

To delegate the management of your assets

To receive a service tailored to your particular wishes and constraints

To invest in an efficient portfolio management optimising the risk/return ratio

To benefit from a direct and personalised contact with a dedicated portfolio manager

Our solution

A **discretionary portfolio management** contract entrusted to a responsible, **dedicated portfolio manager** with whom you have a direct contact

Personalised portfolio management combining **efficiency** with the **tailor-made** aspect

Portfolio management formula that can be considered in terms of **"responsible investments"**

Purpose: Optimisation of risk-adjusted performance

Various complementary performance drivers:

- Active portfolio management; dynamic definition of the tactical asset allocation by an investment committee meeting at least every 2 weeks
- Strategy translated in a portfolio construction which optimises diversification based on 2 pillars:
- Fund of funds ING Private Banking Optimal Selection, managed in open architecture, for the «backbone» of your portfolio
- Individual lines, funds, structured notes, trackers in order to translate your specific preferences
- Portfolio managers advised by a team of experts for each category of assets
- Continuous risk control using IT tools and a team specifially dedicated to this task

Optimised allocation between **5 asset classes** (equities, bonds, listed real estate, commodities, cash), used, according to your investment profile

5 investment profiles, each associated to a risk level of your choice.

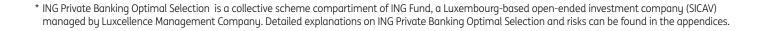
The mandate takes into account your wishes or **specific constraints**; you have the **flexibility to personalise your portfolio management**

Minimum investment: € 1,000,000

Regular information and contacts with your portfolio manager and/ or Private Banker, who work closely together

Transparent reporting, available on a daily basis via Home'Bank, the ING Smart Banking App and sent to your home on a quarterly basis

Pricing based on the size and specific characteristics of your portfolio





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