

# Privalis Services

ING Privalis Services  
For Law Firms

[ing.be/privalisservices](https://ing.be/privalisservices)

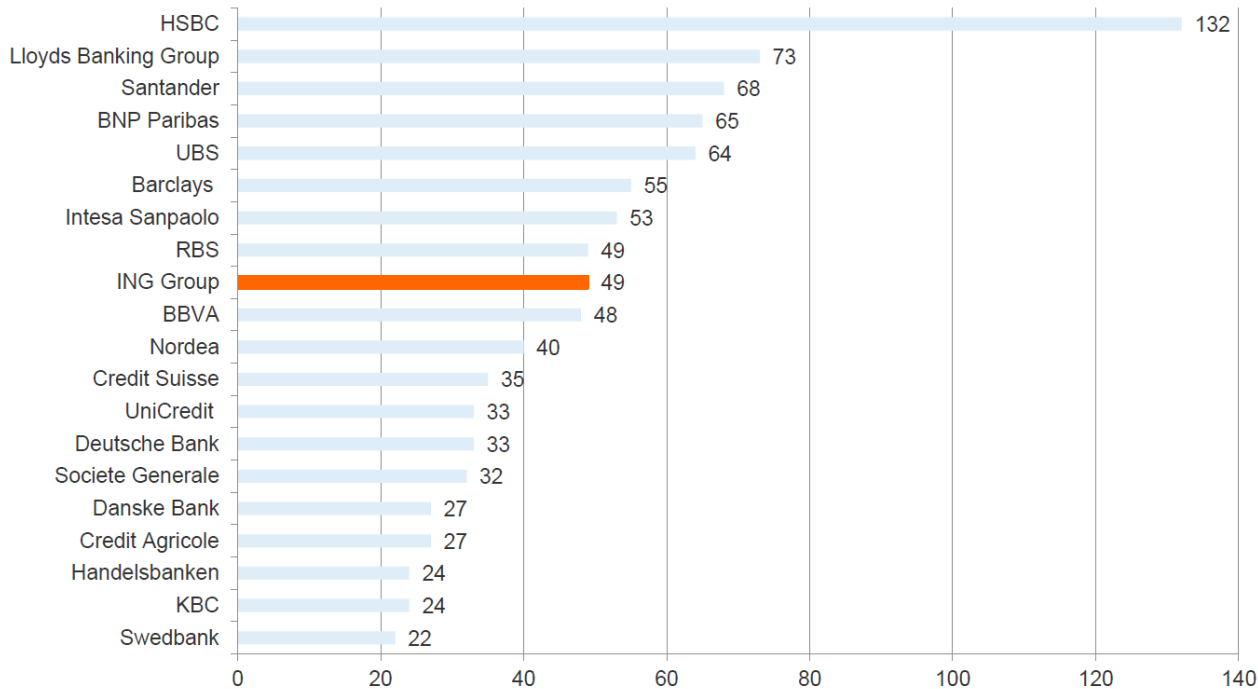


thinkforward

ING 

# ING Group

Top 20 European Banks by market capitalisation (in EUR billion)\*



## Customers



> 33 million

## Employees



> 52,000

## Countries



> 40

\* Source: MSCI, Bloomberg, 31 October 2015

# ING Belgium: financial results 2015

## Customers



> 2.48 million\*

## Employees



> 8,337 FTE\*\*

## Branches



> 726\*



€1,108 mln

Profit before tax



+5%

Lending



+4.7%

Deposits



+170,000

New clients



+95,000

New ING Lion  
Accounts



+74%

Daily payments via  
phone or tablet

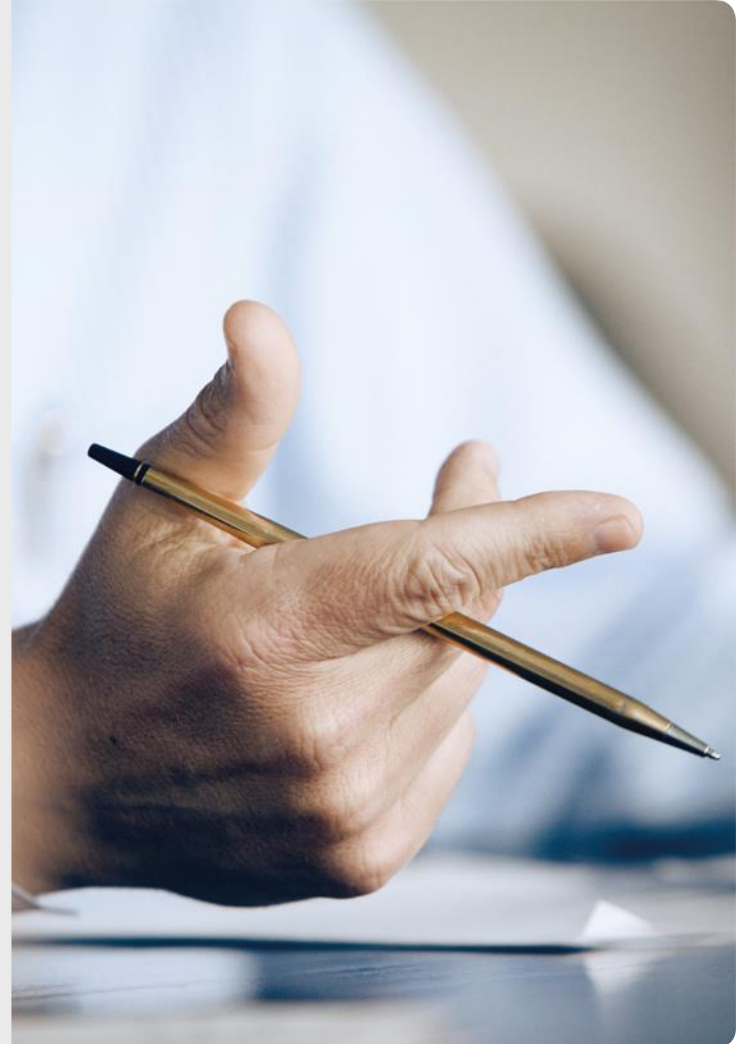
# Dedicated package and special conditions



For 90% of the lawyers trainees, ING is an informed choice

# What are the Privalis Services @ ING?

- A range of dedicated products and services
- 50 years partnership with bars and young bars
- 10 years existence within ING Belgium
- 19 Privalis-branches in the courts of Justice
- Knowhow of the legal world



# Dedicated services for everyone

“A lawyer is first and foremost a trusted confidant. But so is a banker. ING Privalis is well acquainted with the specific sensitivities of our profession and offers a range of solutions tailored to the needs of lawyers.”

E. Boydens,  
Honorary Chairman  
of the Flemish Bar Council

Law Firm

Lawyers  
+Trainee  
lawyers

Foreign  
Lawyers and  
foreign staff  
Non residents

Law Firm  
Staff

# Dedicated services for the law firm

- A dedicated relationship manager
- Payment solutions
  - Payment + cash management
  - Protection foreign currency + interest rates
  - Cross border cash pooling
  - Legal fees voucher
- Fast & easy digital inter-actions
  - E-banking services (Business Bank) with several dedicated features:
    - Taylor-made reporting tool
    - Opening and closing of subaccounts
    - Ready for XML-upload
    - Download of financial information (CODA)
    - Document downloadable via a document center

# Dedicated services for the law firm

- Tax optimization
  - Tax Shelter
  - Tax driven alternatives for variable remunerations and incentive plans  
Fund Option Plans
  - Warrant Plans (with tax ruling)
- For the projects
  - Taylor made solutions for more complex lending demands



# Dedicated services for the staff members

- Other Employee benefits : ING Privilegio
  - Special advantages for your staff members
  - Privilegio is a suite of essential banking services with highly advantageous terms.
  - Exclusive discounts
  - Also for the partners
  - More details on [www.ing.be/privilegio](http://www.ing.be/privilegio)
- Expatriate Services and Non-residents Department
  - [www.ing.be/expat](http://www.ing.be/expat)
  - [expat@ing.be](mailto:expat@ing.be) [www.ing.be](http://www.ing.be)
  - [Non-residents@ing.be](mailto:Non-residents@ing.be)

# Dedicated services for the Lawyers and Trainees

- For the Individual lawyers
  - Privalis Services for the professional needs
    - Complete range of dedicated products, services and advantages
  - A dedicated competence center (Business Credit Center) to handle fast and easy short liquidity shortages
    - NL: 02 464 60 01
    - FR: 02 464 60 02
  - Taylor made solutions for more complex lending demands

# Dedicated services for the Lawyers and Trainees

- Specialised financial instruments and advantages for private purposes
  - Close follow-up with your dedicated relationship manager
  - 360 ° analyses of personal situation with access to specific follow-up and expertise tools
  - Access to specialised financial instruments. Tax optimisation + structuring of wealth and succession planning
- Special advantages for the Lawyer trainees
  - Organization of training workshops
  - Welcome Pack with loads of advantages
  - Flexible lending policy

# ING Privalis Services : more information?

## **Your advisor :**

Find your ING Business'Banker Privalis advisor : [here](#)

## **Privalis Services Desk :**

02 464 63 02

## **Our website :**

[www.ing.be/privalisservices](http://www.ing.be/privalisservices)

Thank you